Join Danish Graphene as a Sales Manager!

Email: career@danishgraphene.com
Please include "Sales Manager Application,\*your name\*" in the topic of your email.

Danish Graphene, a material tech company, invites experienced sales managers to join our dynamic and innovative team. We are entering the global market and plan to expand our organization significantly over the next three years. If you want to be part of this journey and have a passion for international sales, this is your opportunity.

About Us

Danish Graphene specializes in manufacture of functional graphene and development of smart carbon nanomaterials for batteries, space composites, and various other applications. The company is at the forefront of graphene innovation, utilizing a green electrochemical process to produce high-quality carbon nanomaterials and functional graphene.

We are committed to creating advanced materials that contribute to the shift from a fossil-based society to a sustainable and circular future. Our mission involves renewable energy-driven processes to produce graphene materials, playing a pivotal role in extending battery life, eliminating toxic metal particles, and enhancing the strength and durability of composites.

Danish Graphene comprises individuals dedicated to making a positive change and now we are looking for the next addition to the team.

Why Join Us?

**Innovative Technology:** Be part of a company shaping the future of graphene technology using eco-friendly electrochemical processes.

**Rapid Expansion:** Join us during this exciting phase of growth as we expand our activities and our skilled team.

**Impactful Work:** Seize the opportunity to help develop our sales force and drive the commercial opportunities forward.

**Dynamic Team:** Collaborate with a highly dynamic and innovative group of people.

**Career Growth:** Seize the opportunity to become a key player in future company activities.

Job description

As our Sales Manager at Danish Graphene, you will develop the existing sales pipeline by focusing on application-driven sales, delivering value to key players and emerging companies in the industry. You will also be responsible for identifying, managing, and growing distributor relationships to accelerate market penetration and geographical reach.

Responsibilities

* Execute our strategic plan to achieve sales targets and expand our customer base
* Identify and pursue new business opportunities through strong customer relationships
* Establish and grow distributor partnerships as a key sales channel
* Monitor distributor performance and provide training, tools, and strategic alignment to ensure successful collaboration and target delivery

To succeed in this position, you'll need:

* 3+ years of experience and demonstrable success in sales within industrial applications
* Experience in managing distributor networks or indirect sales channels
* A solid understanding of application-based sales, relevant technologies, and what drives decision-making in the industry
* It will be considered a strong advantage if you have experience in sales within the chemical or raw material industry — particularly in companies that supply materials at scale

Benefits:

* Influence the development of your daily tasks through flat a hierarchy and a positive working atmosphere
* Flexible working hours
* Modern working environment and a motivating opportunity for self-fulfillment
* We celebrate our successes and gather for Team Events, Summer, and Christmas parties

**Ready to make a difference? Join Danish Graphene and contribute to a groundbreaking journey toward a more sustainable future!**

**Apply now by sending your resume and cover letter to career@danishgraphene.com.** **Please include "Sales Manager Application,\*your name\*" in the subject line of your email.**

Our evaluation process will be ongoing, and once we identify the ideal candidate, we will cease accepting new applications.